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United States Department of State

Washington, D. C. 20520

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JAN 14 1994

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BRIEFING MEMORANDUM  
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DECL: OADR

TO: The Secretary

FROM: EAP - Winston Lord ✓

SUBJECT: Your Meeting with PRC Foreign Minister Qian Qichen,  
January 24, 1994, Paris: Scope Paper

I. SETTING

Your meeting and working lunch with Chinese Foreign Minister Qian Qichen represent an important link in the chain of high-level meetings following the President's approval of an engagement strategy.

Because of the imminent mid-year Congressional MFN review and the lack of "overall, significant progress" on the human rights conditions in the President's Executive Order, human rights will be the most urgent topic in your meeting with Qian. You will also be able to highlight U.S. concern over the North Korean nuclear issue and Hong Kong. The meeting provides an opportunity to underscore U.S. commitment to enhanced dialogue and a strategic relationship with China by reviewing the President's European trip and relations with Vietnam. We recommend that you devote the meeting to bilateral concerns, focussing on human rights in the one-on-one session. Discussion of international issues can be reserved for lunch. As we get closer to the meeting, we will refine our strategy on how best to use your private session with Qian.

The Chinese attach high importance to this meeting. They agreed to our proposal for dual-track talks at the vice ministerial level on nonproliferation and on broad bilateral questions.

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Beijing wants  
your commitment to visit China, and this meeting provides an opportunity to take the pulse of Chinese intentions as you consider whether a China trip in March makes sense.

II. OBJECTIVES

- o Disabuse the Chinese of any complacency regarding the need for overall, significant progress on human rights as a prerequisite for MFN extension. (This is your urgent task. Through media backgrounding and my deputy Peter Tomsen's meetings in Beijing, we have begun this process.)
- o Urge Beijing to make progress on a missile agreement during January 26-27 vice ministerial nonproliferation discussions in Washington.

o Press for early progress on key economic/commercial issues.

o Emphasize U.S. concerns regarding Hong Kong.

o Demonstrate U.S. interest in enhanced dialogue by briefing on the President's European trip and on Vietnam.

o Field Chinese comments on a Taiwan arms sales dialogue.

III. STRATEGY

Disabuse the Chinese of any complacency regarding the need for overall, significant progress on human rights as a prerequisite for MFN extension.

- o Your authoritative statement should temper, if not dash, Chinese hopes that U.S. interests will assure renewal of MFN absent significant, overall progress on human rights.
- o Emphasize the need for early, unambiguous steps,

Urge Beijing to make progress on a missile agreement during January 26-27 vice ministerial nonproliferation discussions in Washington.

- o Urge the Chinese to consider seriously the draft missile agreement which the Embassy received January 14 and will present to the Chinese as soon as possible.

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- o Underscore our interest in using U/S Davis's January 26-27 meeting with VFM Liu to clarify positions and identify practical next steps to facilitate early agreement.
- o Urge cooperation on CTBT and other nonproliferation issues.

## Press for early progress on key economic/commercial issues.

- o Note that, despite some progress on market access, major trade problems remain, not only in parts of the Market Access MOU, notably agriculture, but also in textiles and enforcement of intellectual property rights.
- o Stress that, as we move ahead on China's GATT application, China's performance under the market access agreement and in the services talks will be an indicator of Beijing's willingness to work with us in good faith.

## Emphasize U.S. concerns regarding Hong Kong.

- o Underline our large stake in Hong Kong's future and urge China to reengage with Britain in negotiations on Hong Kong to ensure a smooth transition.

## Demonstrate U.S. interest in enhanced dialogue by briefing on the President's European trip and on Vietnam.

- o Brief Qian on the chief accomplishments of the President's meetings in Brussels, Prague, Minsk, and Moscow.
- o On Vietnam, note progress on POW/MIA issues and describe key issues with respect to further movement in our relations.

## Field Chinese comments on a Taiwan arms sales dialogue.

- o Reaffirm that U/S Tarnoff is willing to hold informal exchanges on the issue during his upcoming visit to Beijing.
- o Emphasize that the U.S. remains committed to the 1982 Joint Communiqué

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